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BEFORE THE FEDERAL In the Matter of WHOLE FOODS MARKET, INC.	L TRADE COMMISSION Docket No. 9324			
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WHOLE FOODS MARKET, INC.				
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	PUBLIC			
	NEW SEASONS MARKET, INC.'S MOTION FOR LEAVE TO FILE			
	REPLY IN SUPPORT OF NEW SEASONS MARKET'S MOTION TO			
	QUASH OR LIMIT SUBPOENA FROM WHOLE FOODS MARKET, INC.			
	in the state of th			
Pursuant to 16 C.F.R. § 3.22(c)	, New Seasons Market, Inc. ("New Seasons")			
respectfully moves for an order granting New Seasons permission to file a reply in support of its				
Motion to Quash or Limit Subpoena from Whole Foods Market, Inc. and accepting as filed the				
proposed reply brief attached hereto as Exhibit 1.				
ARGUI	MENT			
New Seasons seeks permission t	to file the attached routy build because NVI. 1.			
permission t				
Foods' response to New Seasons' motion misro	-kreeding them peasons citous to tesoine full			
	respectfully moves for an order granting New So Motion to Quash or Limit Subpoena from Who proposed reply brief attached hereto as Exhibit 1			

Page 1 – NEW SEASONS MARKET, INC.'S MOTION FOR LEAVE TO FILE REPLY IN SUPPORT OF NEW SEASONS MARKET'S MOTION TO QUASH OR LIMIT SUBPOENA

DWT 12205456v1 0082570-000005

1	dispute without the need for an adjudicative decision. Whole Foods' response also misrepresents
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7	In addition, New Seasons' seeks an opportunity to discuss the impact of the recent
8	decision of the District of Columbia Circuit Court of Appeals in the FTC v. Whole Foods
9	Market, Inc. case, which was issued at the same time New Seasons filed its motion to quash.
10	Finally, New Seasons asks that it be allowed to file the attached reply so that the administrative
11	law judge generally has a full and complete record before it and can make a fully informed
12	decision with respect to New Seasons' motion.
13	CONCLUSION
14	For the foregoing reasons, New Seasons respectfully asks that its motion be
15	granted, that New Seasons be granted leave to file a reply brief, and the attached proposed reply
16	brief be deemed filed.
17	DATED this //B day of December, 2008.
18	Respectfully submitted,
19	
20	DAVIS WRIGHT TREMAINE LLP
21	By
22	Kevin H. Kono, OSB #023528 Tel: (503) 241-2300
23	Fax: (503) 778-5499 Email: <u>bobnewell@dwt.com</u>
24	Email: <u>kevinkono@dwt.com</u>
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Page 2 – NEW SEASONS MARKET, INC.'S MOTION FOR LEAVE TO FILE REPLY IN SUPPORT OF NEW SEASONS MARKET'S MOTION TO QUASH OR LIMIT SUBPOENA

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1	By _/ // _
2	By
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26	Page 3 – NEW SEASONS MARKET, INC.'S MOTION FOR LEAVE TO FILE REPLY IN SUPPORT OF NEW SEASONS MARKET'S MOTION TO QUASH OR LIMIT SUBPOENA

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EXHIBIT 1

1 UNITED STATES OF AMERICA 2 BEFORE THE FEDERAL TRADE COMMISSION 3 In the Matter of Docket No. 9324 4 WHOLE FOODS MARKET, INC. **PUBLIC** a corporation. 5 [PROPOSED] REPLY IN SUPPORT OF NEW SEASONS MARKET'S MOTION 6 TO OUASH OR LIMIT SUBPOENA FROM WHOLE FOODS MARKET, 7 INC. 8 9 I. INTRODUCTION 10 Whole Foods' response misrepresents New Seasons' efforts to resolve this dispute 11 and mischaracterizes the procedural history between New Seasons and the FTC. Whole Foods 12 also attempts to put an inaccurate gloss on the burden New Seasons would suffer if required to 13 respond to Whole Foods' subpoena by offering for the first time a restriction to employees at 14 New Seasons' "headquarters." In addition, Whole Foods incorrectly argues that the protective 15 order in this matter is the most "stringent" available while failing to address whether the outside 16 counsel who will have access to New Seasons' confidential information engage in competitive 17 decision-making. Whole Foods further ignores the fact that, by its terms, the protective order 18 allows the parties to introduce New Seasons' confidential information into evidence in this 19 matter as presumptively public. Finally, Whole Foods fails to recognize that New Seasons, as a 20 private company, is not required to disclose the information Whole Foods seeks to anyone. New 21 Seasons should not now be required to produce its most sensitive competitive information to a 22 primary competitor under a protective order that is demonstrably inadequate. 23 II. **ARGUMENT** 24 Whole Foods mischaracterizes the negotiations with New Seasons. A. 25 Whole Foods accuses New Seasons of making "contrived" arguments while itself

Page 1 – [PROPOSED] REPLY IN SUPPORT OF NEW SEASONS MARKET'S MOTION TO

QUASH OR LIMIT SUBPOENA FROM WHOLE FOODS MARKET, INC.

	The state of the s
1	slinging accusations about New Seasons supposedly "stringing Whole Foods along for weeks'
2	and "reneging" on claimed promises. Resp., pp. 3, 6, 11. Those accusations are both false and
3	irrelevant. New Seasons initially sought an extension because its counsel had been out of the
4	country for several weeks and did not return to the office until October 27, 2008, leaving
5	insufficient time for him to confer with Whole Foods or otherwise respond to the subpoena. See
6	Declaration of Robert Newell ("Newell Decl."), ¶ 2; New Seasons' Unopposed Motion for
7	Extension (filed October 24, 2008). Whole Foods' counsel graciously agreed. Declaration of
8	James A. Fishkin ("Fishkin Decl."), ¶ 5. As New Seasons attempted to resolve its differences
9	with Whole Foods without a motion - as required under the Commission's rules - it became
10	apparent that additional time would be beneficial to assess the requests further and to determine
11	whether agreement could be reached. See Newell Decl., ¶ 3; Fishkin Decl., Ex. 3. Whole Foods'
12	counsel again graciously agreed. Fishkin Decl., ¶ 6. Although the parties discussed possible
13	limitations to address the issue of burden, no promises were made and no agreement was
14	reached. Newell Decl., ¶ 4.
15	Further, Whole Foods offered no meaningful response to New Seasons'
16	arguments regarding the inadequacy of the protective order. See Fishkin Decl. ¶1-15; Newell

16 Decl., ¶ 5. When it became apparent that even if the issue of burden were resolved, the 17 inadequacy of the protective order would remain an insurmountable hurdle despite New Seasons' 18 good faith efforts to reach a resolution, New Seasons filed its motion. Newell Decl., ¶ 5. 19 Apparently, Whole Foods would have New Seasons either file its motion without making any 20 effort to resolve this dispute extra-judicially, or confer ad nauseum even when it is clear from 21 Whole Foods' response that no resolution is possible. New Seasons' conduct was proper and in 22 fact required. Whole Foods' attacks are both unfounded and irrelevant. 23

> Whole Foods' never-before-offered "compromise" would not reduce the В. burden to New Seasons.

Whole Foods' supposedly burden-reducing "compromise" involving "high-level"

Page 2 – [PROPOSED] REPLY IN SUPPORT OF NEW SEASONS MARKET'S MOTION TO QUASH OR LIMIT SUBPOENA FROM WHOLE FOODS MARKET, INC.

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employees and "high-level" documents may make good sound bites but fail to withstand 1 scrutiny. First, during the conferral process, Whole Foods did not mention any limitation to 2 corporate headquarters. Newell Decl., ¶ 4. Whole Foods spoke only generally in terms of some 3 limitation to some number of "higher level" (not even "high level") employees. Newell Decl., ¶ 4 4. As explained in New Seasons' motion, New Seasons has a flat management structure with 5 largely decentralized decision-making. Identifying a "higher level" employee is difficult. Even 6 if such identification were made, however, it would not materially reduce the burden because all 7 emails and other documents still must be searched to determine whether the sender or recipient 8 9 was "high level."

Any proposed restriction to "high level" documents is equally meaningless. The universe of emails and other documents to be searched remains unchanged. All documents still would need to be searched and reviewed to determine whether they are "high level," whatever that means. The ultimate number or nature of the documents <u>produced</u> does not reduce the burden associated with the exact same volume of documents which must be <u>searched</u>.

Finally, Whole Foods argues at length that the requested information is highly relevant to its defense, but ignores that it has available to it numerous other sources of information on which Whole Foods can rely to show that it competes with more than just New Seasons in the Portland, Oregon market. Whole Foods can look at its own sales numbers in Portland as compared to other markets, the number of competitors' stores in the market, market demographics and the like to make its case. Whole Foods nonetheless insists on compelling New Seasons to engage in a burdensome search to produce its confidential information, with no hint of any offer to share in the cost of responding to its subpoena.

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Page 3 – [PROPOSED] REPLY IN SUPPORT OF NEW SEASONS MARKET'S MOTION TO QUASH OR LIMIT SUBPOENA FROM WHOLE FOODS MARKET, INC.

2	C.	The protective order is inadequate to protect New Seasons' confidential information.
3		1. Whole Foods' argument that the protective order is the "most stringent" it can be is provably incorrect and relies on a misplaced distinction between in-house and retained counsel.
4		Tellingly, Whole Foods never argues that the protective order adequately protects
5	New Seasons'	confidential trade secret information. Instead, Whole Foods incorrectly argues
6	that the protec	tive order is the most stringent that exists in civil litigation. Resp., p. 12. That is
7 8	provably false	: the protective order lacks the added protection New Seasons requests in the form
	of a penalty pr	rovision for disclosure in violation of the protective order, a provision included in
9	the District Co	ourt's protective order.
10		Moreover, the inside counsel versus outside counsel distinction on which Whole
11	Foods relies is	entirely irrelevant. See Resp., p. 12. There is no greater or lesser likelihood of
12	inadvertent dis	closure merely because counsel is retained as opposed to in-house.
13 14		Denial or grant of access cannot rest on a general assumption that one group of lawyers are [sic] more likely or less likely
15		inadvertently to breach their duty under a protective order. Indeed, it is common knowledge that some retained counsel enjoy long and intimate relationships and activities with one or more clients,
16 17	,	activities on occasion including retained counsel's service on a corporate board of directors. Exchange of employees between a
18		client and a retained law firm is not uncommon. Thus the factual circumstances surrounding each individual counsel's activities,
19		association, and relationship with a party, whether counsel be in- house or retained, must govern any concern for inadvertent or accidental disclosure.
20	U.S. Steel Corp	v. United States, 730 F.2d 1465, 1468 (Fed. Cir. 1984). The individual lawyer's
21	ethical standard	ls or record is also irrelevant. Infosint v. H. Lundbeck A.S., 2007 WL 1467784, *3
22	(S.D.N.Y. May	16, 2007) ("The inquiry should not be directed at any one attorney's own ethical
23	standards or re	ecord."). "Even if the competitor's counsel acted in the best of faith and in
24	accordance with	n the highest ethical standards, the question remains whether access to the moving
25	party's confide	ential information would create an unacceptable opportunity for inadvertent
26	disclosure." Id.	(quotation omitted). Indeed,
	Page 4 – [PROPO QUASI	SED] REPLY IN SUPPORT OF NEW SEASONS MARKET'S MOTION TO I OR LIMIT SUBPOENA FROM WHOLE FOODS MARKET, INC.

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Like retained counsel ... in-house counsel are officers of the court, are bound by the same Code of Professional Responsibility, and are subject to the same sanctions. In-house counsel provide the same services and are subject to the same types of pressures as retained counsel. The problem and importance of avoiding inadvertent disclosure is the same for both. Inadvertence, like the thief-in-the-night, is no respecter of its victims. ... Whether an unacceptable opportunity for inadvertent disclosure exists, however, must be determined, as above indicated, by the facts on a counsel-by-counsel basis, and cannot be determined solely by giving controlling weight to the classification of counsel as in-house rather than retained.

U.S. Steel, 730 F.2d at 1468. Whole Foods' attempt to label the protective order as the most "stringent" available fails because it is based on an artificial distinction between in-house and retained counsel.

New Seasons raised this very issue in its motion to quash. New Seasons noted that the scope of Whole Foods' outside counsel's role is unknown and that it is unknown whether Whole Foods' retained outside counsel provides ongoing counseling with respect to competitive decision-making. Mot., p. 11. It is telling that Whole Foods utterly failed to offer any evidence that its outside counsel's role is limited to defense of this antitrust matter or otherwise does not include active participation in Whole Foods' competitive decision-making. Whole Foods cannot rely on its naked proclamations that New Seasons is adequately protected when it coyly avoids any representation that its outside counsel is divorced from Whole Foods' competitive decision-making. See Infosint, 2007 WL 1467784 at *4 (protective order allowing outside counsel access to highly confidential information was inappropriate where outside counsel and his firm were involved in competitive decision-making). Particularly given the absence of any evidence that Whole Foods' retained counsel does not in fact participate in competitive decision-making, the "outside counsel only" provision is meaningless, and the protective order does not adequately protect New Seasons against inadvertent disclosure of its confidential information, either publicly or internally within Whole Foods.

Page 5 – [PROPOSED] REPLY IN SUPPORT OF NEW SEASONS MARKET'S MOTION TO QUASH OR LIMIT SUBPOENA FROM WHOLE FOODS MARKET, INC.

2. Whole Foods fails to address the impact of its experts' access to New Seasons' confidential information.

Whole Foods also fails to address in any way the fact that the protective order allows the industry experts Whole Foods has retained to have unfettered access to New Seasons' confidential information. Those experts will undoubtedly work for other New Seasons' competitors as well. Try though they might, those experts cannot unlearn or meaningfully compartmentalize and exclude from consideration New Seasons' confidential information. Instead, New Seasons' information "will be added to the expert's repository of other information for possible future use." *Litton Indus., Inc. v. Chesapeake & Ohio Railway Co.*, 129 F.R.D. 528, 531 (E.D. Wis. 1990). The protective order offers no enforceable protection against this use and disclosure. Whole Foods fails to respond to this point because it is irrefutable.

3. Even if the protective order is followed, it offers inadequate protection to New Seasons' confidential information.

Whole Foods also ignores the fact that even if the protective order were followed in every respect, by the terms of the order New Seasons' confidential information remains confidential only so long as New Seasons continues to fight to protect its confidential information and the administrative law judge agrees that the information is confidential. Under the protective order, if Whole Foods or the FTC plans to introduce New Seasons' confidential information into evidence, it is presumptively public. The parties merely have to give New Seasons some unspecified amount of "advance notice," and then the protective order places the burden on New Seasons to file a motion to seek *in camera* treatment, and provides New Seasons only five days to intervene to attempt to protect its confidential information. Protective Order, ¶ 10.

Whole Foods does not respond to this argument because the inadequacy of the protective order in this regard is indisputable. In short, information that New Seasons, as a privately held corporation, treats as confidential, can presumptively be publicly released by the terms of the very protective order that supposedly protects New Seasons' information from

Page 6 – [PROPOSED] REPLY IN SUPPORT OF NEW SEASONS MARKET'S MOTION TO QUASH OR LIMIT SUBPOENA FROM WHOLE FOODS MARKET, INC.

1 disclosure. The protective order does not protect New Seasons' confidential information.

2 Instead, it merely provides cover to Whole Foods to obtain its competitors' confidential

information and then New Seasons - a non-party to this case - is left to litigate on an

4 inexplicably short timeframe the confidentiality of its trade secret information. This scheme

hardly squares with Whole Foods' bald declaration that the protective order is the most

"stringent" protective order available.

4. Whole Foods misrepresents the nature and outcome of New Seasons' motion to quash the CID the Commission served last year.

Whole Foods also misrepresents New Seasons' dispute with the Commission in connection with the CID the Commission issued last year. First, Whole Foods ignores that, although a single Commissioner (Pamela Jones Harbour) denied New Seasons' motion to quash the CID, New Seasons appealed that decision to the full Commission and the full Commission never ruled. Newell Decl., ¶ 6, Ex. 1. Instead, New Seasons withdrew its request for full Commission review after the Commission's counsel agreed that New Seasons did not have to produce any confidential information and that the Commission would not issue any further CID's or subpoenas to New Seasons in this matter. Newell Decl., ¶ 7, Exs. 2-3. Whole Foods' failure to provide the entire procedural history – one which ended with an undecided appeal and no production of confidential information – is decidedly misleading.

Whole Foods similarly mischaracterizes the argument New Seasons made to the Commission regarding damages. Resp., p. 14. New Seasons did not make the "precise argument" it now makes, because there was no protective order in place to provide ostensible protection to New Seasons at the time it filed its Petition to Limit the CID. The Commission relied solely on statutory and regulatory protections. Further, New Seasons asked for <u>damages</u> if the Commission breached its statutory and regulatory obligations. By contrast, what New Seasons now seeks – and what Judge Friedman ordered – was a <u>penalty</u> in the event of disclosure of confidential information. The first was a measure of damages that New Seasons would suffer

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- 1 from disclosure; the latter is a non-reimbursable penalty for violation of the protective order.
- 2 New Seasons presently asks for a provision like that Judge Friedman included in the prior
- 3 protective order in this matter, not for a damages remedy like that New Seasons requested in the
- 4 absence of a protective order.

5. The newly remanded district court case dilutes the protective order in this matter.

Circuit Court of Appeals remanded the case before the United States District Court for the District of Columbia, FTC v. Whole Foods Market, Inc., Case No. 07-01021, for further proceedings. The protective order in that case allows Whole Foods' general counsel access to unredacted drafts of pleadings, deposition transcripts, and the like, which could include New Seasons' confidential information. See FTC v. Whole Foods Market, Inc., Case No. 07-01021, Docket No. 100. The supposedly most "stringent" protective order in this matter effectively allows Whole Foods to preview New Seasons' confidential trade secret information to determine whether to seek it under a protective order that allows Whole Foods' general counsel access to that information. All Whole Foods then has to do is issue its subpoena under a new caption.

Moreover, the protective order in the district court case was amended to provide general counsel's access after an interim protective order had been put in place. See id. Third parties who produced information under the interim protective order — which was an "outside counsel" only protective order — suddenly found their confidential information available to Whole Foods' inside counsel. See FTC v. Whole Foods Market, Inc., Case No. 07-01021, Docket No. 11. There is no guarantee that the protective order presently in place here will not similarly be amended to allow broader disclosure of confidential information.

The D.C. Circuit denied Whole Foods' motion for rehearing before the full panel by amended opinion dated November 21, 2008, when New Seasons' motion was already in transit for filing on November 24, 2008.

Page 8 – [PROPOSED] REPLY IN SUPPORT OF NEW SEASONS MARKET'S MOTION TO QUASH OR LIMIT SUBPOENA FROM WHOLE FOODS MARKET, INC.

6. Whole Foods ignores the inappropriate disclosures which have already taken place in this very case.

Finally, in touting the effectiveness of the protective order, Whole Foods ignores the fact that confidential information supposedly subject to statutory protections and a protective order has already been inadvertently disclosed in this very case. Whole Foods summarizes its argument by saying "If the protective order is violated - and counsel for Whole Foods intends to abide by it - the matter can be taken up with the Commission." Resp., p. 14. In essence, Whole Foods argues that the destruction of New Seasons' business as a result of disclosure of trade secret information Whole Foods compelled New Seasons to disclose is not Whole Foods' problem. If the protective order is violated and New Seasons' trade secret information is made public, whether intentionally or inadvertently, New Seasons cannot unring the bell by "taking it up with the Commission." Whole Foods would have a less cavalier attitude, and therefore better protect New Seasons' information, if a substantial, non-reimbursable penalty were a part of the protective order.

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III. **CONCLUSION**

For the foregoing reasons and all the reasons stated in New Seasons' Motion to Quash or Limit Subpoena from Whole Foods Market, Inc., New Seasons' motion should be granted and the subpoena should be quashed or limited as to requests three through nine.

DATED this 11th day of December, 2008.

Respectfully submitted,

DAVIS WRIGHT TREMAINE LLP

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Page 9 - [PROPOSED] REPLY IN SUPPORT OF NEW SEASONS MARKET'S MOTION TO QUASH OR LIMIT SUBPOENA FROM WHOLE FOODS MARKET, INC.

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Page 10 – [PROPOSED] REPLY IN SUPPORT OF NEW SEASONS MARKET'S MOTION TO QUASH OR LIMIT SUBPOENA FROM WHOLE FOODS MARKET, INC.

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2	UNITED STATES OF AMERICA			
3	BEFORE THE FEDERAL TRADE COMMISSION			
4	4 In the Matter of			
5	WHOLE FOODS MARKET, INC. a corporation.	Docket No. 9324		
6	•	PUBLIC		
7		[PROPOSED] ORDER GRANTING NEW SEASONS MARKET, INC.'S		
8 9		MOTION FOR LEAVE TO FILE REPLY IN SUPPORT OF NEW SEASONS MARKET'S MOTION TO		
10		QUASH OR LIMIT SUBPOENA FROM WHOLE FOODS MARKET, INC.		
11				
12	Upon due consideration of N	ew Seasons Market, Inc.'s Motion for Leave to File		
13	Reply in Support of New Seasons Market's Motion to Quash or Limit Subpoena from Whole			
14	Foods Market, Inc., it is hereby ORDERED that:			
15	1. New Seasons Market, Inc.	's motion is GRANTED.		
16	The state of the s	is motion is ORAIVILD,		
17	2. New Seasons Market, In-	c.'s proposed reply attached as Exhibit 1 to New		
18	Season Market Inc.'s moti	on is hereby deemed filed.		
19	IT IS SO ORDERED.			
20				
21	Date:	D. Michael Chappell		
22		Administrative Law Judge		
23				
24				
25				

Page 1 – ORDER GRANTING NEW SEASONS MARKET, INC.'S MOTION FOR LEAVE TO FILE REPLY

1	CERTIFICATE OF SERVICE			
2	I hereby certify that I served a copy of the foregoing NEW SEASONS MARKET, INC.'S MOTION FOR LEAVE TO FILE REPLY IN SUPPORT OF NEW SEASONS MARKET'S MOTION TO QUASH OR LIMIT SUBPOENA FROM WHOLE FOODS			
4	MARKET, INC. on:			
5	James A. Fishkin Dechert, LLP	J. Robert Robertson		
6	17551 I Street, N.W. Washington, DC 20006-2401	Federal Trade Commission 600 Pennsylvania Avenue, N.W. Washington, DC 20580		
7	5 ,			
8	Matthew J. Reilly	The Honorable D. Michael Chappell		
9	Catharine M. Moscatelli Federal Trade Commission	Administrative Law Judge Federal Trade Commission		
10	601 New Jersey Avenue, N.W. Washington, DC 20001	600 Pennsylvania Avenue, N.W. Washington, D.C. 20580		
11	Of Attorneys for Federal Trade			
12	Commission			
13	by mailing a copy thereof in a sealed, first-class postage prepaid envelope, addressed to said attorney's last-known address and deposited in the U.S. mail at Portland, Oregon on the date set forth below;			
14				
15	by sending a copy thereof via overnight courier in a sealed, prepaid envelope, addressed to said attorney's last-known address on the date set forth below;			
16 17	by faxing a copy thereof to said attorney at his/her last-known facsimile number on the date set forth below; or			
	D by electronically mailed notice on t	he date set forth below		
-18	Dated this 124 day of December, 2008.			
19				
20	DAVIS WRIC	GHT TREMAINE LLP		
21	Ву//			
22	Ronald G. London, DCB #456284 Davis Wright Tremaine LLP			
23	1919 Penns	sylvania Avenue, N.W. – Suite 200 n D.C. 20006-3402		
24	Tel: (20)2) 973-4229)2) 973-4499		
25		aldlondon@dwt.com		
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In the Matter of 11

WHOLE FOODS MARKET, INC. 12 a corporation.

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Page 1 - DECLARATION OF ROBERT D. NEWELL

UNITED STATES OF AMERICA

BEFORE THE FEDERAL TRADE COMMISSION

Docket No. 9324

PUBLIC

DECLARATION OF ROBERT D. NEWELL

I, Robert D. Newell, under penalty of perjury, hereby declare:

- 1. I am one of the attorneys representing New Seasons Market, Inc. ("New Seasons") in connection with the subpoena issued to New Seasons by Whole Foods Market, Inc. ("Whole Foods") in the above-captioned matter. I make this declaration based on personal knowledge and am competent to testify as to all matters contained herein.
- 2. I was on vacation from September 27, 2008 until October 27, 2008 and was out of the country nearly that entire time. I did not return to the office until October 27, 2008 and therefore did not have sufficient time to respond to Whole Foods' subpoena to New Seasons without an extension of the time to move to quash the subpoena and/or to respond to the subpoena. It was for these reasons that New Seasons requested a two-week extension of time.

- 3. Shortly after my return to the office, I began the conferral process with Whole Foods' counsel James Fishkin. As stated in my previously filed Statement of Counsel, I spoke with Mr. Fishkin on three separate occasions in an effort to resolve by agreement the issues presented in New Seasons' Motion to Quash. At the outset of that process, it became clear that additional time would be beneficial to assess the requests fully and determine whether agreement could be reached. It was for these reasons that New Seasons requested a second two-
 - 4. During my conversations with Whole Foods' counsel, I raised the concerns regarding burden described in New Seasons' motion to quash. In response, Whole Foods' counsel offered to limit the subpoena to cover some limited number of "higher level" employees. I explained New Seasons' decentralized management structure and the difficulty in determining who is a "higher level" employee. I have no memory of Mr. Fishkin ever making any mention of New Seasons' headquarters or offering to limit the scope of the subpoena to documents at New Seasons' headquarters. Although Whole Foods' counsel and I discussed possible limitations to address the issue of burden, I made no promises and we did not reach any agreement.
 - 5. During my conversations with Whole Foods' counsel, I also raised the concerns regarding the inadequacy of the protective order which are described in New Seasons' motion to quash. Whole Foods' counsel did not offer any resolution of those issues and instead responded simply that it is the Commission's order and he could do nothing about it, even though he admitted that the parties jointly submitted it. New Seasons proceeded with its motion to quash only after it became apparent that even if Whole Foods and New Seasons were able to reach agreement regarding issues of burden, the inadequacy of the protective order would remain insurmountable despite New Seasons' good faith efforts to reach a resolution.
 - 6. New Seasons was served with a Civil Investigative Demand ("CID") from

week extension of time.

1	the Commission in or about April 2007. New Seasons petitioned to quash or limit that CID.
2	Commissioner Paula Jones Harbour denied that petition. New Seasons then appealed
3	Commissioner Harbour's decision to the full Commission. A true and correct copy of New
4	Seasons Request for Full Commission Review of Commissioner Paula Jones Harbour's
5	Disposition of New Seasons Market, Inc.'s Petition to Quash or Limit Civil Investigative
6	Demand is attached hereto as Exhibit 1. The full Commission never ruled on that request.
7	7. After filing New Seasons' request for full Commission review, I
8	negotiated on behalf of New Seasons an agreement with the Commission pursuant to which New
9	Seasons did not have to produce any confidential information, New Seasons would withdraw its
10	request for full Commission review and the Commission would not issue any further CIDs or
11	subpoenas in this matter. A true and correct copy of New Seasons' withdrawal of its request for
12	full Commission review, excluding exhibits, is attached hereto as Exhibit 2. A true and correct
13	copy of email correspondence and an attached letter from the Commission's counsel confirming
14	its agreement that it would not issue any further CIDs or subpoenas in this matter is attached
15	hereto as Exhibit 3. Pursuant to that agreement, New Seasons in fact did not produce any
16	confidential information to the Commission.
17	Pursuant to 28 U.S.C. § 1746, I declare under penalty of perjury that the foregoing
18	is true and correct and that this declaration was executed on the day of December, 2008.
19	$\mathbf{R}_{\mathbf{v}}$
20	By Robert D. Newell, OSB #790917
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Page 3 – DECLARATION OF ROBERT D. NEWELL

EXHIBIT 1

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9	BEFORE THE UNITED	STATES OF AMERICA			
10	FEDERAL TRADE COMMISSION				
l 1	In the Matter of the Proposed Acquisition by Whole Foods Market, Inc. of Wild Oats				
12	Markets, Inc.,	File No. 071-0114			
3		NEW SEASONS MARKET, INC.'S REQUEST FOR FULL COMMISSION			
14		REVIEW OF COMMISSIONER PAMELA JONES HARBOUR'S DISPOSITION OF NEW SEASON MARKET INC. S. RETERION TO			
6		MARKET, INC.'S PETITION TO QUASH OR LIMIT CIVIL INVESTIGATIVE DEMAND			
7	-	PUBLIC			
8	Pursuant to 16 C.F.R. § 2.7(f),	New Seasons Market, Inc. ("New Seasons")			
9	hereby requests that the full Federal Trade Co	mmission ("FTC") review the ruling made by			
0	Commissioner Pamela Jones Harbour disposing	of New Season's petition to quash or limit the			
1	Civil Investigative Demand ("CID") issued to it on April 24, 2007 ("Ruling"). For the reasons				
2 3	stated below, the FTC should vacate the Ruling and grant New Seasons' petition.				
4	I. INTRO	ODUCTION			
5	The FTC issued a CID to New Se	asons on April 24, 2007. The CID contains two			
6	Copies of New Seasons' petition and of the Ruling a	are attached hereto as Exhibits A and B, respectively.			
	Page I – NEW SEASONS MARKET'S REQUEST FOR	FULL COMMISSION REVIEW			

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EXHIBIT 1 PAGE 1 OF 6

1	specifications. New Seasons promptly complied with the first specification. The second
2	specification, however, seeks New Seasons' confidential, commercially sensitive information
3	After engaging the FTC in numerous and ongoing negotiations in a good faith effort to reach ar
4	agreement regarding New Seasons' concerns - including discussions of New Seasons' intentior
5	to file a petition to quash if a resolution was not reached - New Seasons filed a petition to limit
6	or quash the CID on June 15, 2007. By letter dated June 26, 2007, Commissioner Harbour
7	issued the Ruling, in which she denied the petition based on her finding that the petition was not
8	timely filed. ² Because this finding is erroneous, and because New Seasons is entitled on the
9	merits of its petition to the relief its seeks, New Seasons hereby asks the full FTC review the
10	Ruling pursuant to 16 C.F.R. § 2.7(f).
11	II. ARGUMENT

A. The petition was timely filed.

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13 The Ruling denies New Seasons' petition based on the erroneous finding that New Seasons' petition was not timely filed. As the Ruling states, the time for filing a petition to 14 quash can be extended "in conformity with 16 C.F.R. § 2.7(d)(3)." Ruling, p. 2. Under 16 15 C.F.R. § 2.7(d)(3), certain employees of the FTC have the delegated authority to extend the time 16 within which a petition to quash must be filed. The rule contains no requirement that such 17 extensions be in writing. Here, the FTC, acting through its authorized representatives, extended 18 19 the time by which New Seasons could file a petition to quash until June 15, 2007, and the Ruling 20 therefore erroneously denied New Seasons' petition as untimely.

The CID references a return date of April 30, 2007. The Ruling notes that the FTC provided written approvals extending the return date to May 29, 2007. Ruling, p. 2 n.3. The Ruling then states that the "Commission has reason to believe that two additional extensions of the deadline for compliance were approved by an Assistant Director." Id. Of course, the

Page 2 - NEW SEASONS MARKET'S REQUEST FOR FULL COMMISSION REVIEW

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² New Seasons received the original of the Ruling on July 5, 2007. Affidavit of Robert D. Newell, ¶ 5.